Exhibit A OMB No. 1105-0003
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant DELTA TECH, INC.	n	mailing address:	2. Registration No.		
335 Paint Branch Drive College Park, MD 20742	_	P.O. Box AA Park, MD 20741	49/6		
3. Name of foreign principal		4. Principal address	of foreign principal		
Mr. Pier Francesco Guarguaglini Managing Director, OTO MELARA		15 via Valdilocchi 19136, La Spezia, Italy			
5. Indicate whether your foreign principal is one of the follow	ring type:				
☐ Foreign government					
☐ Foreign political party					
☐ Foreign or ☐ domestic organization: If either, check on	e of the following:				
☐ Partnership	☐ Committee				
☐ Corporation	☐ Voluntary group				
☐ Association	☐ Other (specify)				
☑ Individual—State his nationality Italian					
6. If the foreign principal is a foreign government, state:		***************************************			
a) Branch or agency represented by the registrant.			<del>,</del> 200		
b) Name and title of official with whom registrant deals.		E <u>e</u>	司事工		
		SECT STRAT	Y 20		
7. If the foreign principal is a foreign political party, state:		ON C	MR WEST		
a) Principal address			110E SION 8: 52		
b) Name and title of official with whom registrant deals.			•		
c) Principal aim					

Date of Exhibit A 05/04/94	Name and Title Robert W. Turn Vice President		Signature	Witan	ev
<ol> <li>If the foreign principal is an organization foreign principal, state who own</li> </ol>		controlled by a foreig	n government,	foreign political party	or othe
					<del></del>
		1 1			
				\$ *	
	,				
OTO MELARA is owned b	y the Italian gove	ernment.			
9. Explain fully all items answered "Y			ed, a full insert	page may be used.)	
Succession part of a consigning	,	, , , , , , , , , , , , , , , , , , ,	g pp		
Subsidized in whole by a foreign Subsidized in part by a foreign g					
Financed by a foreign governme		_			
Controlled by a foreign governm	nent, foreign political par	rty, or other foreign	principal	Yes 🗆	No □
Directed by a foreign governmen	nt, foreign political party	, or other foreign pri	incipal	Yes 🗆	No □
Owned by a foreign government	, foreign political party,	or other foreign prin	cipal	Yes 🙀	No □
b) Is this foreign principal					
Mr. Guarguaglini is t manufactures military	he Managing Direct gun systems for	tor of OTO MELA various type ap	ARA. OTO Moplications	ELARA •	
Mrs. Chanceman at the discount	he Managina Sir		D3 000	DT 3.D3	

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

#### U.S. Department of Justice

Washington, DC 20530

#### Exhibit B

To Registration Statement

OMB No. 105-0007 Approval Expires Nov. 30, 1993

Under the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each orai agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
DELTA TECH, INC.	Pier Francesco Guarguaglini
	Managing Director, OTO MELARA

#### **Check Appropriate Boxes:**

- 1. The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- 2. There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3. The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Mr. Guarguaglini is seeking Delta Tech, Inc. assistance and advice as necessary to facilitate sales to Taiwan through TU.S. Navy.

TERNAL SECURITY
SECTION
UNIT

DEPT, OF JUSTICE CRIMINAL DIVISION

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

On behalf of Mr. Guarguaglini, Delta Tech, Inc. will initiate contacts with various offices in the Department of Defense, Department of the Navy and the Department of State to assess the potential for OTO MELARA sales of their military systems and to facilitate any potential sales. Of particular interest is the prospect of sales through the U.S. Navy via FMS to Taiwan.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?

Yes 
No 
Yes

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B

05/04/94

Name and Title

Robert W. Turner Vice President

Signature

Whent W. Turner

# 582669

## **TELEFAX**

DIRECT Nº 0187 582415

		NUMERO DI PAGINE (NUMBER OF PAGES)
DA: ( <i>FROM)</i>	OTO Melara	RIF.: UC.MK. Nº 6595 (REF.:)
(ATTENTION)		(DATE)
ALL'ATTENZIONE: _		DATA: 5 April 94
INDIRIZZATO A :_ (ADDRESSED TO)	DELTA Tech., Inc.	FAX N.: 001 301 19078010

### SUBJECT: Naval guns.

With reference to the discussions held on the subject, please send us, as soon as possible, your quotation for the supply of the following reports:

- status of the development in USA of new generation naval guns in terms of calibers, types, performances and dimensions;
- evaluation of the internal and friends (as allies) market for new ships and refurbishment for the next 6 years;
- US procedures to be requested for:
  - supply of new equipment;
  - supply of specific Italian made equipment (such as OTOMATIC).

**DELIVERY:** 

within 15 days.

PAYMENT:

at receipt of invoice.

Best regards. GONNELLI - OTO Melara



Oto Melara

Via Valdilocchi, 15 - 19136 LA SPEZIA Telet. 0187/581111 - Teletax 0187/582669 -Telex: 270368 OTO 1 - 281101 OTO 11 Casella Postale 337 - 19100 La Spezia

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8700 Georgia Avenue, Suite 302 · Silver Spring, Maryland 20910 Tel: (301) 588-2200 • Fax: (301) 588-9271 • Secom: (301) 588-9302

#### FACSIMILE TRANSMISSION

TO:

OTO MELARA

ATTN:

Mr. Gonnelli

FAX:

011-39-187-582 669

TEL: 011-39-187-582-415

FROM:

Robert W. Turner

DATE:

April 6, 1994

REFERENCE: OTO MELARA FAX: RIF: UC.MK. No 6595

**TOTAL NUMBER OF PAGES:** 

2

(INCLUDING COVER)

Dear MR. Gonnelli,

Delta Tech, Inc. would be pleased to provide the reports requested by referenced Fax above.

Price: \$20,000US

Delivery schedule is acceptable. Delivery date to follow 15 days after receipt of funds.

To expedite, Invoice No. 10140 is attached.

Payment may be made via wire transfer as follows:

Payable to: Delta Tech, Inc.

Account No. 2689 6104

Bank Information: ABA Number: 051000017

NationsBank of Virginia Eads Street Branch

1425 South Eads Street Arlington, VA. 22202

Please inform when wire transfer is executed. Fax No. (301) 588-9271

Best regards

### Via Valdilocchi, 15 - 19136 LA SPEZIA Telef. 0187/581111 - Telefax 0187/582669 Telex: 270368 OTO 1 - 281101 OTO I

Casella Postale 337 - 19100 La Spezia

Armalis sella Gi. | O PO MEI ARA RYPHA HEFR JANA S.J. (HINMECCANICA S p.s.) | Sele Logic Visla Maresciato yiloadso, 92 - 00197 ROMA | Copyright Securic L. 40 (001 000 L.V.) | Tob. di Roma n. 31 94 - Part JVA + Cod. Logic 1961/1/1004 | C. C.L.A.A. di Roma n. 3452/0

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Delivery date	15 days	after receip	pt of pa	yment			· · · · · · · · · · · · · · · · · · ·		
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# OTO MELARA

## **TELEFAX**

	588831 v
INDIRIZZATO A: DELTA TECH., Ing.	FAX N.: 001 301 19078010
(ADDRESSED (O)  M. ROBERT W. TURNER  ALL'ATTENZIONE:	DATA:
(ATTENTION)  Ing. D'ESTE  OA: (FROM)	NUMERO DI PAGINE : 1+1 (NUMBER OF PAGES)

Ref.: Your fax dtd APRIL-06-1994
Our UC.MK.Nº6595

In annex to this fax you'll find a copy of our P/O N° A71662/DM/801/2410; please send us a new invoice, in original, addressed to our correct trade name as listed in our P/O.

Our P/O provides the payment in advance that you requested, but for burocratic reasons we would be better at ease with a C.A.D. payment.

Please consider if this is acceptable for you and confirm the payment form you can allow.

Best regards

/as

AUTORIZZATO DA: . (AUTHORIZED BY)

Ing. Massimo D' ESTE



Oto Melara
Via Valdilocchi, 15 · 19136 LA SPEZIA
Telef, 0187/581111 - Telefax 0187/582669
Telex; 270368 OTO I - 281101 OTO I

Casella Postale 337 - 19100 La Spezia

8700 Georgia Avenue, Suite 302 · Silver Spring, Maryland 20910 Tel: (301) 588-2200 · Fax: (301) 588-9271 · Secom: (301) 588-9302

#### INVOICE

OTO MELARA Via Valdilocchi, 15 19136 LA SPEZIA Italy

April 11, 1994

Invoice Number.: 10140

Purchase Order Number: A71662/DM/801/2410

Professional Services to render reports on Naval guns requested in above referenced purchase order.

Delivery: 15 Days after receipt of payment on this invoice.

Terms: Payment in Advance

Total Due: \$20,000 US

Payment Instructions:

Payment may be made via wire transfer as follows:

Payable to: Delta Tech, Inc.

Account No. 2689 6104

Bank Information: ABA Number: 051000017

NationsBank of Virginia Eads Street Branch 1425 South Eads Street Arlington, VA. 22202

Please inform when wire transfer is executed. Fax No. (301) 588-9271

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WIT RECEIVED
03 MAY 94.

8700 Georgia Avenue, Suite 302 · Silver Spring, Maryland 20910 Tel: (301) 588-2200 · Fax: (301) 588-9271 · Secom: (301) 588-9302

#### FACSIMILE TRANSMISSION

TO:

OTO MELARA

ATTN:

Dr. Engineer Gonnelli

FAX:

011-39-187-582 669

TEL: 011-39-187-582-415

FROM:

Robert W. Turner

DATE:

April 11, 1994

REFERENCE: OTO MELARA FAX dtd April 11, 1994

TOTAL NUMBER OF PAGES:

2

(INCLUDING COVER)

Dear Dr. Gonnelli,

Enclosed with this Fax is a revised Invoice No. 10140. Your Purchase Order No. A71662/DM/801/2410 is now referenced and correction to the trade name made.

We very much prefer to have this invoice paid in advance of our work beginning to produce the reports requested in your Purchase Order. The receipt of funds date will set the delivery date and also establish a firm date for registration purposes with the U.S. Government. Delta Tech, Inc. must register as your agent in the U.S. for dealing with various Government Agencies that may be required, if we are to produce satisfactory in depth reports.

If there are other requirements generated for our services not covered by this Invoice we will already be registered and other arrangements may be made concerning terms for payment.

Please let me know by Fax if the Invoice and terms are satisfactory and I will forward an original copy of the invoice by Federal Express to your attention.

Best regards,

INVOICE FEDEX 13 KIR 94

## OTO MELARA

## TELEFAX

DIRECT Nº 0187 582415

INDIRIZZATO A : _ (ADDRESSED TO)	DELTA TECH. Inc.	FAX N.:	001 301 5889271
ALL'ATTENZIONE:	Mr. Robert W. Turner	DATA:	13 April 94
(ATTENTION)		(DATE)	
DA:	Mr. R. Gonnelli	RIF.;	UC.MK. nº 6654
(FROM)		(REF.:)	
			DI PAGINE:

Ref.: Your fax dated April 11, 1994.

Dear Dr. Turner.

I thank you for your fax in reference.

We agree with the terms you proposed and kindly ask you to send us the original invoice, so that we can proceed with the payment.

As far as registration with the US Government is concerned, we kindly ask you to postpone any action till our Managing Director, Mr. Pier Francesco Guarguaglini, visits you and agrees with you the procedure for such registration.

Best regards. GONNEULI - OTO Melara



Via Valdílocchi, 15 - 19136 I.A SPEZIA Telef. 0187/581111 - Telefax 0187/582669 Telex: 270368 OTO 1 - 281101 OTO 1 Casella Postale 337 - 19100 La Spezia

Azienda della GE - OPEO METARA BREDA BRESQIANA S (1. (FINMEGUANICA Squa) - Sede Legile Voile Mares tallo Dibudolti 92 - 1000° ROMA Capitale Sociale 1 in mutament V | Trib. dr Roma n. 31 +1 | Part. D.A.s. Cod. Fiscale (Got Use 184 1991) | C. C.A.A. dr Roma n. 203270